

WHAT OUR CLIENTS SAY

George Stanners, Doncaster Bloodstock Sales:

I would like to congratulate and thank you for your help in reviewing our stationery (31% saved) and telecoms (45% saved) services. Your reviews, results and recommendations have been of a very professional and swift nature and we would be happy for you to look into other cost areas of our business.”

Vicky Boden, TGF Consultants:

“The BSA dealt with our enquiry efficiently and effectively. They informed me of each step it was taking and actually did what they said they would do in the timeframe they gave. I am now in contact with the supplier that won the tender (22% saving) who have been extremely pleasant and helpful.”

Shirag Shah, Kavis Ltd:

“Since becoming a member, we have found the relationship with the BSA to be a pleasant and proactive one. They seem to be genuinely interested in saving our business money and are also continually looking to increase benefits for their members, while constantly vetting the performance of the suppliers. This ensures that we always get the best service for great value.”

Roy Smith, Frank Marshall Estate Agency Group:

“Joining the BSA Consortium has given us a 24% saving in our existing stationery & office supplies spend. This is something we would never have achieved on our own as our buying power was limited. We have been very happy with the responsiveness and service quality of the stationery supplier since the switch, and would recommend the service to others. We also like the fact that the BSA Consortium is keeping watch over the service levels to make sure that the supplier doesn't get complacent.”

Ian Sidgwick, Group Procurement Director, Jockey Club Racecourses:

”We used the BSA Consortium to consolidate our stationery spend across our 15 sites, who were very supportive in facilitating a painless and transparent process and a smooth start up followed with us saving 34%. Since then we have worked in partnership with the supplier to take out further cost.”

Coomers Ltd (Building & Timber Supplies):

“Since switching our stationery requirements via the BSA Consortium we have saved money and have found them to be accommodating, friendly and helpful.”

